

# FINANCIAL HIGHLIGHTS

Cosmo Oil Company, Limited and its Consolidated Subsidiaries Years ended March 31

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
<b>FOR THE YEAR:</b>			
Net sales	¥1,902,768	¥1,916,278	\$18,131,119
Operating income	24,167	25,246	238,868
Income before income taxes and minority interests	12,966	17,592	166,449
Net income	3,426	8,179	77,387
Cash flows from operating activities	(26,975)	101,827	963,450
<b>AT YEAR END:</b>			
Total shareholders' equity	¥ 193,595	¥ 204,806	\$ 1,937,799
Total assets	1,246,730	1,260,092	11,922,528
Interest-bearing debt	562,649	559,259	5,291,503
<b>AMOUNTS PER SHARE:</b>			
Net income	¥ 5.42	¥ 12.95	\$0.12
Cash dividends	6.00	6.00	0.06
Shareholders' equity	306.67	324.43	3.07
<b>RATIOS:</b>			
Return on equity (ROE) (%)	1.8	4.1	
Return on assets (ROA) (%)	0.3	0.7	
Interest-bearing debt ratio (%)	45.1	44.4	

Note: U.S. dollar amounts in this report have been translated, for convenience only, at the exchange rate of ¥105.69=\$1.00, the prevailing rate at March 31, 2004.

## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This annual report contains various forward-looking statements about Cosmo Oil. These statements are projections derived from the assumptions and beliefs of Cosmo Oil based on currently available information, and do not constitute actual performance. These projections are subject to an unlimited range of risks and uncertainties related to intense competition in our industry, market demand, and various systems. Accordingly, we caution readers not to rely excessively on these forward-looking statements. Actual performance and results may differ greatly from the Company's projections.